## **ALLAN GRAY BOND FUND**

## Fact sheet at 30 April 2007

Sector: Domestic - Fixed Interest - Bond

Inception Date: 1 October 2004

Fund Managers: Sandy McGregor, Andrew Lapping

The objective of the Fund is to provide investors with a return superior to the All Bond Index, at no greater risk, over an interest rate cycle. The Fund will seek to preserve at least the nominal value of investors' capital.

### **Fund Details**

Price: 1 062.80 cents Size: R 36 612 766 Minimum lump sum: R 25 000 Minimum monthly: R 2 500 Subsequent lump sums: R 2 500 No. of bond holdings: 13 Fund duration: 3.38 Yield: 8 42 **Income Distribution:** Quarterly 01/04/06-31/03/07 dividend (cpu): Total 79.94

**Annual Management Fee:** Performance fee orientated to outperformance of the All Bond Index over a one-year rolling period. The limits are 0.285% - 0.855% p.a. (incl. VAT).

## Total Expense Ratio\*

| Total Expense | Included in TER      |                       |  |
|---------------|----------------------|-----------------------|--|
| Ratio         | <b>Trading Costs</b> | Performance Component |  |
| 0.65%         | 0.00%                | 0.11%                 |  |

\*A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. It is expressed as a percentage of the average value of the portfolio, calculated for the year to the end of December 2006. Included in the TER is the proportion of costs that are incurred in performance component and trading costs. These are disclosed seperately as percentages of the net asset value.

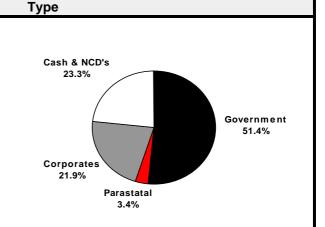
## Commentary

The Fund performance lagged that of the All Bond Index over the last month as the bond market strengthened. The yield curve inversion increased, with short-dated bonds and deposits offering significantly higher yields than long-dated bonds. The portfolio is biased to the short end of the yield curve where we see more value.

Interest 79.94

# Top 10 Fund Holdings

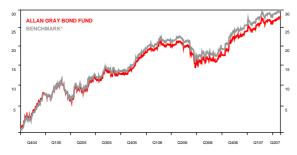
#### Yield to % of JSE Code\* Maturity date<sup>3</sup> maturity\*3 portfolio R157 2015/09/15 7.670 27.70 R153 2010/08/31 8.040 9.21 R201 2014/12/21 7.720 7.72 T004 2008/04/01 9.050 5.48 IV03 2012/03/31 9.195 4.04 SMF1 2013/06/27 3.89 9.040 T011 2010/04/01 8.265 3.37 R196 2009/02/28 8.425 2.85 2013/08/15 SI 11 8.860 2.85 2008/06/01 8.625 E168 2.85



- \* Updated quarterly.
- \*\* Updated monthly.

# Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

## Long-term cumulative performance (log-scale)



| % Returns                      | Bond Fund | Benchmark* |
|--------------------------------|-----------|------------|
| Since Inception (unannualised) | 28.2      | 30.0       |
| Latest 5 years (annualised)    | -         | -          |
| Latest 3 years (annualised)    | -         | -          |
| Latest 1 year                  | 5.3       | 6.1        |

<sup>\*</sup> All Bond Index.

Performance as calculated by Allan Gray.

## Allan Gray Unit Trust Management Limited (Registration Number 1998/007756/06)

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio divided by the number of units in issue. Declaration of income accruals are made quanterly. Fund valuations take place at approximately 16th00 each business day. Purchase and repurchase requests may be received by the manager by 14h00 each business day. Performance figures from Allan Gray Limited (GIPS compliant) are for lump sum investments using net asset value prices with income distributions reinvested. Permissible deductions may include management reles, brickenage, MRT, auditor's fees, bank changes, trustee fees and RSC lives. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient fluigitive, A schedule of fees and changes and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Forward pricing is used. The Fund may be capped at any time in order to be managed in accordance with the mandate. Member of the ACI. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures and values are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost. A high TER will not necessarily imply a poor return no